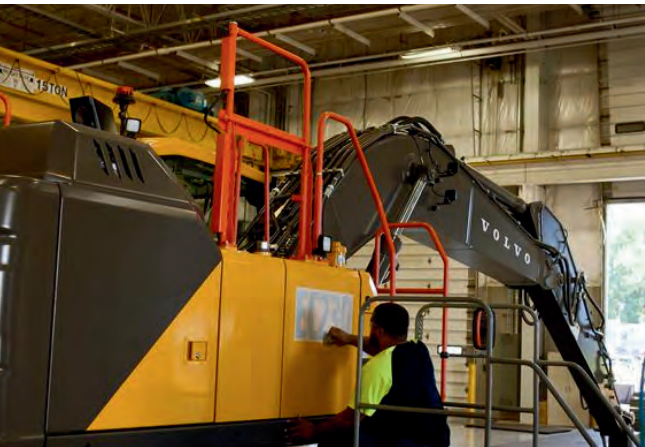




TODAY'S DIRT

Industry News for Vermont's Earthmoving Contractors

VOLVO NOW BUILDING EXCAVATORS & LARGE LOADERS IN THE U.S



Volvo Construction Equipment is significantly expanding its U.S. footprint, and **more than half of its North American machine supply is now produced at its Shippensburg, Pennsylvania facility.** Less than a year after announcing plans to localize more machine assembly, the company has delivered its first American-built excavators and larger wheel loaders to customers. **Eleven additional models are slated for production in Shippensburg, a move expected to shorten customer lead times by more than six weeks.**



Volvo marked the milestone with an event on August 19 attended by legislators and business and industry leaders, who got a look at the manufacturing changes behind the expansion. "What you see today is manufacturing resilience in action: **adapting with purpose and speed to increase capacity and build more machines closer to our customers,**" said Scott Young, Head of Region North America for Volvo CE. "This achievement advances Volvo CE's long-term strategy to strengthen stability and flexibility across the North American market while supporting our employees and the regional economy."



The expansion brings **Volvo CE's North American production portfolio to 30 machine models,** including excavators, wheel loaders, and compactors. **Volvo CE has now put more than \$1.4 billion into the Shippensburg site since 2007 to triple its annual output capacity.** Volvo reengineered the plant's combined 436,000-square-foot assembly and fabrication space into three flexible production lines capable of building excavators, wheel loaders, and compactors, while adding new excavator welding capacity. **Employees completed more than 180 hours of individual training,** including time with sister factories in Sweden, Korea, and Brazil, to pick up the new skills needed to run it.

For customers, the short version is this: more of the Volvo equipment Wood's CRW sells is being built closer to home, and it's reaching customers faster. With lead times cut by more than six weeks on affected models, that's less time waiting on a machine and more time putting it to work.

INVENTORY AVAILABLE FOR DEMO • RENTAL • PURCHASE

2026 EC20



STOCK #15560

2022 EC27



STOCK #11958 | 263 HRS

2025 EC37



STOCK #15094

2025 ECR50



STOCK #13102

2026 EC65



STOCK #15509

2025 ECR88



STOCK #15135

2026 EWR130



STOCK #15329

2026 EC145



STOCK #15276

2026 EC160



ARRIVING SOON

2025 EC210



STOCK #14885

2024 ECR235



STOCK #15316

2024 ECR370

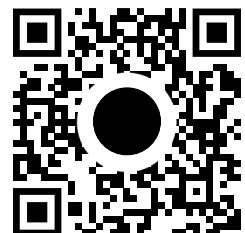


STOCK #13939

FINANCING AS LOW AS 0% WITH VOLVO FINANCIAL SERVICES

Now through 9/30/2026 Volvo is offering competitive financing rates as low as 0% for 60 months. Scan the QR code to easily apply online.

Reach out to your territory manager for more details.



2025 L60



STOCK #15026

2025 L70



STOCK #15022

2026 L30



STOCK #15809

2024 L110



STOCK #14245

2023 L180



STOCK #13702

2021 L70



STOCK #15835 | 6,658 HRS



TL80VS



STOCK #15414

TL100VS



STOCK #15873

V10



STOCK #15447

VI035



STOCK #15485

SV40



STOCK #15478

TL50RP



STOCK #15871

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**0% FOR 60 MONTHS OR
CASH-IN-LIEU REBATES**

Now through 9/30/2026 Yanmar is offering rates as low as 0% for 60 months. Reach out to your territory manager for more information.

VOLVO PRODUCT UPDATES



NEW MODEL | VOLVO ECR90

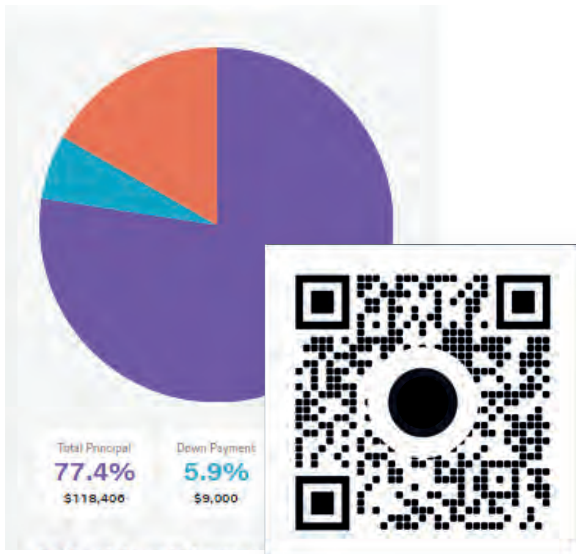
Volvo's next-gen ECR90 replaces the ECR88, and it comes with some substantial upgrades in the same compact footprint. **Delivery of the first units is expected in September. Talk to your territory manager today to get a quote for the first units!**

- 30% larger cab
- 28% more engine power
- 15% more pump torque
- 13% more bucket force
- 11% more arm digging force
- 7% more tractive force

VOLVO CONNECT

CareTrack & ActiveCare Direct have moved to a new platform, Volvo Connect. This is Volvo's unified platform for fleet monitoring, parts ordering, service scheduling, and machine insights - all in one place, with free basic access.

- **Registration keeps your machine connected for remote diagnostics:** without it, a fault code might mean multiple service trips instead of a phone call
- **Setup takes a few minutes** — ask us for a registration link, or self-register at connect.volvoce.com



ESTIMATE YOUR PAYMENTS

Volvo has a free online tool that takes the guesswork out of financing. Punch in a **machine price, down payment, interest rate, and loan term, and it shows you the estimated monthly payment** so you know exactly what you're paying for the machine versus what you're paying in interest.

If you already know what you can afford to spend each month, enter that number instead and the **calculator tells you the machine price that fits your budget.** Useful for narrowing down options or understanding which machine might be a better fit for your finances.



YANMAR ADDS SIX NEW COMPACT TRACK LOADERS TO THE LINEUP

Yanmar acquired ASV, the Minnesota-based inventor of the compact track loader, back in 2019. Since then, both brands have continued to sell CTLs, which led to some overlap and confusion about which machine was which.

Earlier this year, at CONEXPO 2026, Yanmar announced it was folding both lineups together under a single brand — an initiative it's calling "One Yanmar." Going forward, ASV's Posi-Track undercarriage technology, still one of the most respected systems in the industry, lives on inside Yanmar-branded machines rather than as a separate product line.

This six-model launch is the next phase of that rollout. **Yanmar has invested more than \$32 million into the ASV plant in Grand Rapids, Minnesota** since the acquisition, with another \$30 million planned over the next five years, so these machines are still coming out of the same facility that's been building CTLs since the category existed — just under the Yanmar name now.

Every model in the new lineup runs on the ASV Posi-Track fully suspended torsion-axle undercarriage, built to hold traction, flotation, and ride quality on soft or uneven ground.



TL65RP

- Radial-lift, smallest in the group
- Best for: tight, confined jobsites
- Standout: compact footprint, easy to trailer
- **Available at CRW this fall**



TL75VP

- Vertical-lift
- Best for: pallet work, truck loading
- Standout: strong reach at full lift height



TL80VP

- Vertical-lift
- Best for: construction, agriculture, commercial site work
- Standout: 2,800-lb rated capacity



TL100VP

- Vertical-lift, top of standard lineup
- Best for: high-production, heavy-duty work
- Standout: strongest lifting capacity in the group



TL80VP FORESTRY

- Vertical-lift, forestry-guarded
- Best for: land clearing, vegetation management



TL100VP FORESTRY

- Vertical-lift, forestry-guarded, heaviest-duty option
- Best for: toughest land-clearing jobs



EARTHMOVING

YOUR PARTS SUPPORT TEAM



SHOP
PARTS
ONLINE



RYAN CARROLL

CORPORATE PARTS MANAGER

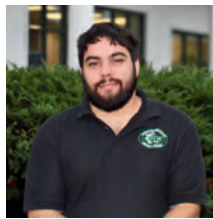
Ryan has been with CRW since 2022. Ryan oversees parts operations across all four branches, making sure we have the right parts, in the right place, at the right time. When a technically complex request comes through, or a challenging situation arises, Ryan is the one to step in and coordinate between CRW and our OEM partners to keep our customers up and running.



TOM FOUNTAIN-PROVOST

PARTS SPECIALIST

Tom has been with CRW since 2018. Tom is our logistics expert, sourcing and fulfilling parts orders and maintaining our large inventory of parts. When a customer needs a part, he's the one tracking it down: checking stock, sourcing what's not on the shelf, and making sure it gets out the door as fast as possible.



DAN PICKERING

PARTS SPECIALIST

Dan has been with the CRW team since 2023. As a parts specialist, Dan is on the parts counter handling phone orders, walk-ins, and supporting our service department. He is the one that will research the hard-to-find parts — cross referencing part numbers, checking with other branches or vendors, whatever it takes to get a customer what they need to keep digging.



JUSTIN LUTHER

PARTS SPECIALIST

Justin has been with CRW since 2023 and works out of our Pennsylvania branch, specializing in supporting the LBX and Mecalac product lines and providing backup support for our team in Vermont.



HENRI PROVOST

PRODUCT SUPPORT REPRESENTATIVE (PSR)

Henri joined the CRW team in October 2025. Henri covers uptime support for our Vermont earthmoving customers. That means inspecting equipment on-site to catch problems before they turn into downtime, then coordinating whatever parts, service, or attachments are needed. He splits his time between customer sites and the parts counter, so he knows both what's happening in the field and what's available to solve it.

CUSTOMER SPOTLIGHT: ALL METALS RECYCLING

All Metals Recycling has been cutting up scrap in Vermont since 1995, when brothers Randy and Ryan Towns spun the business off from their father's company, Green Mountain Sanitation. Now in its third generation, AMR runs two yards — Hardwick and Williston — handling scrap recycling, demolition, and on-site shearing across Vermont, northern New York, and New Hampshire.

AMR recently added an EC380EL to their fleet — a Volvo remarketing machine, meaning it's a used excavator that came off another owner's fleet and went through Volvo's certified used program before resale: inspected, reconditioned with genuine parts, and backed by dealer support like a new purchase. **That gave AMR Volvo reliability at a lower cost of entry, without gambling on an unknown machine's condition.**

The bigger story might be what's on the end of it. **They paired the EC380EL with a Genesis GXT77R Evo shear** — a serious piece of equipment in its own right, representing an investment on par with the machine it's mounted on. Built to cut through structural steel and scrap efficiently, it's the kind of attachment that **turns an excavator into a dedicated demolition and shearing tool**, and it's core to how AMR gets through the demolition and on-site shearing work that's central to their business.



CUSTOMER SPOTLIGHT: THEURER LANDWORKS

Since launching Theurer Landworks & Hauling in October 2022, **Evan Theurer has grown the company into a full-service excavation and landwork contractor** serving residential and commercial customers throughout the Mad River Valley and Central Vermont.

Evan's growing fleet includes a Volvo EC60E, a Volvo EC160 excavator and, most recently, a Volvo EC230, all purchased through Wood's CRW. Added this summer, **the EC230 brings additional size and capability** to the fleet as Theurer continues to take on larger projects.

The fleet is rounded out with a **variety of attachments, including digging buckets, thumbs, tilt buckets and an FX175 hydraulic hammer**, giving the team flexibility across a range of applications. Evan also gives followers a behind-the-scenes look at their work through an **active Instagram presence, @theurerlandworks**, where they share projects, equipment and machines in action.



Photos courtesy of Theurer Landworks



WOOD'S CRW CORPORATION
PO BOX 1099
WILLISTON, VT 05495



NEED IT FOR A WEEK? A MONTH? A ONE-DAY JOB?

RENT IT FROM WOOD'S CRW

Excavators. Wheel loaders. Compact track loaders. Skid steers. The attachments to match — buckets, augers, hammers, shears, and more. Whatever the job calls for, our Williston branch has the earthmoving equipment and attachments to get it done, without tying up capital on a machine that sits idle the other 300 days a year.

Renting from Wood's CRW is easy and convenient: call, reserve, pick up or we'll deliver. You'll get competitive rental rates, well-maintained equipment, and a wide range of machines and attachments to match the job, all backed by our parts and service team.

